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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1288
February 8, 1989

DECEMBER

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,532,189	1,394,350	9.9%	242,152	156,235	55.0%	1,774,341	1,550,585	14.4%
(+) Production	739,106	602,653	22.6%	139,018	127,160 *	9.3%	878,124	729,813 *	20.3%
(-) Ending Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(=) Total Disappearance	776,146	745,691	4.1%	116,149	123,213 *	-5.7%	892,295	868,904 *	2.7%
(-) Exports	319,348	318,700	.2%	46,651	33,308	40.1%	365,999	352,008	4.0%
(=) Disappearance-Canada & United States	456,798	426,991	7.0%	69,498	89,905 *	-22.7%	526,296	516,896 *	1.8%

SIX MONTHS (JULY - DECEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	4,261,866	3,828,161	11.3%	795,735	705,566	12.8%	5,057,601	4,533,727	11.6%
(-) Ending Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(=) Total Disappearance	4,073,637	3,836,525	6.2%	690,807	765,004	-9.7%	4,764,444	4,601,529	3.5%
(-) Exports	1,973,224	1,664,918	18.5%	248,797	294,892	-15.6%	2,222,021	1,959,810	13.4%
(=) Disappearance-Canada & United States	2,100,413	2,171,607	-3.3%	442,010	470,112	-6.0%	2,542,423	2,641,719	-3.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760						
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

*Corrections reported by a U.S. producer after the December 1987 report was published. The October-December 1987 quarterly, calendar year 1987 and fertilizer year 1987/88 reports were all published subsequent to the corrections and are not affected by these changes.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

DECEMBER 1988

	PRODUCTION		ENDING INVENTORY December 31				DISAPPEARANCE	
	1988 DEC	1987	MINE SITE	OFFSITE	1988	1987	1988 DEC	1987
MURIATE								
Special Standard	12,176	20,914	13,356	10,347	23,703	45,890	23,896	39,907
Standard	293,073	184,442	281,893	173,754	455,647	486,230	277,168	213,348
Chemical	8,586	1,911	4,084	3,350	7,434	7,384	8,338	7,533
Coarse	223,847	199,131	159,882	414,274	574,156	315,732	265,379	203,954
Granular	257,835	261,108	223,169	278,480	501,649	426,947	234,880	305,415
Soluble	62,526	42,392	53,316	79,960	133,276	88,157	65,247	85,935
Sulphates	20,081	19,915	37,749	26,556	64,305	41,154	17,387	12,812
TOTAL:	878,124	729,813 *	773,449	986,721	1,760,170	1,411,494	892,295	868,904 *

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		DECEMBER	
	1988 DEC	1987	1988 DEC	1987	1988 DEC	1987	1988 DEC	1987	1988	1987
MURIATE										
Special Std	-	74	26,440	55,524	-	-	-	-	26,440	55,598
Standard	29,533	34,729	250,254	193,200	24,103	27,483	641	107	304,531	255,519
Chemical	-	-	-	-	5,888	7,215	377	226	6,265	7,441
Coarse	285,645	252,087	15,220	24,437	-	-	-	-	300,865	276,524
Granular	141,826	197,474	39,210	51,890	-	-	-	-	181,036	249,364
Soluble	34,407	38,603	5,172	19,697	8,963	10,602	24,502	2,773	73,044	71,675
Sulphates	16,961	7,907	4,183	4,154	535	644	-	-	21,679	12,705
TOTAL:	508,372	530,874	340,479	348,902	39,489	45,944	25,520	3,106	913,860	928,826

* please see note on cover page.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER 1988

	PRODUCTION		ENDING INVENTORY December 31				DISAPPEARANCE	
	1988 DEC	1987	MINE SITE	OFFSITE	1988	1987	1988 DEC	1987
MURIATE								
Special Standard	12,176	20,914	13,356	10,347	23,703	45,890	23,896	39,907
Standard	243,410	149,606	176,725	172,047	348,772	437,747	239,690	173,977
Chemical	7,702	1,215	2,412	3,350	5,762	6,254	7,349	6,830
Coarse	208,858	185,380	139,339	414,274	553,613	312,197	251,924	188,965
Granular	208,981	208,885	160,688	276,957	437,645	362,410	191,962	258,139
Soluble	57,979	36,653	45,694	79,960	125,654	86,814	61,325	77,873
TOTAL:	739,106	602,653	538,214	956,935	1,495,149	1,251,312	776,146	745,691

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 DEC	1987	1988 DEC	1987	1988 DEC	1987	1988 DEC	1987	1988	1987
MURIATE										
Special Std	-	74	26,440	55,524	-	-	-	-	26,440	55,598
Standard	14,892	19,309	226,125	184,376	12,614	13,766	-12	-	253,619	217,451
Chemical	-	-	-	-	5,050	6,527	225	226	5,275	6,753
Coarse	273,265	240,090	13,224	19,337	-	-	-	-	286,489	259,427
Granular	115,471	157,474	23,672	40,631	-	-	-	-	139,143	198,105
Soluble	29,062	34,837	5,172	15,833	7,826	10,176	24,502	2,773	66,562	63,619
TOTAL:	432,690	451,784	294,633	315,701	25,490	30,469	24,715	2,999	777,528	800,953

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

DECEMBER 1988

	PRODUCTION			ENDING INVENTORY December 31				DISAPPEARANCE		
	1988	DEC	1987	MINE SITE	OFFSITE	1988	1987	1988	DEC	1987
MURIATE										
Standard	49,663		34,836	105,168	1,707	106,875	48,483	37,478		39,371
Chemical	884		696	1,672	-	1,672	1,130	989		703
Coarse	14,989		13,751	20,543	-	20,543	3,535	13,455		14,989
Granular	48,854		52,223	62,481	1,523	64,004	64,537	42,918		47,276
Soluble	4,547		5,739	7,622	-	7,622	1,343	3,922		8,062
Sulphates	20,081		19,915	37,749	26,556	64,305	41,154	17,387		12,812
TOTAL:	139,018		127,160 *	235,235	29,786	265,021	160,182	116,149		123,213 *

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		DECEMBER	
	1988	DEC 1987	1988	DEC 1987	1988	DEC 1987	1988	DEC 1987	1988	1987
MURIATE										
Standard	14,641	15,420	24,129	8,824	11,489	13,717	653	107	50,912	38,068
Chemical	-	-	-	-	838	688	152	-	990	688
Coarse	12,380	11,997	1,996	5,100	-	-	-	-	14,376	17,097
Granular	26,355	40,000	15,538	11,259	-	-	-	-	41,893	51,259
Soluble	5,345	3,766	-	3,864	1,137	426	-	-	6,482	8,056
Sulphates	16,961	7,907	4,183	4,154	535	644	-	-	21,679	12,705
TOTAL:	75,682	79,090	45,846	33,201	13,999	15,475	805	107	136,332	127,873

* please see note on cover page.